

TERMS OF REFERENCE

Committee	Lloyd's Managing Agents EEA Advisory Group
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Context

Lloyd's Insurance Company, S. A. (LIC) commenced operations in October 2018 in advance of the 2019 underwriting year. It provides the continuity for Lloyd's licensing solutions post-Brexit in all countries of the European Economic Area (EEA). LIC is incorporated and capitalised as an insurance company in Belgium and is regulated by the National Bank of Belgium and by the Belgian Financial Services and Markets Authority.

The existing network of Lloyd's Country Managers across the region reports into LIC and represent LIC locally in their territory.

A survey was conducted amongst a number of Managing Agents in November 2019 about their experience with LIC and their business outlook on the region.

Role of the Lloyd's Managing Agents EEA Advisory Group (EEA-AG)

- Provide a forum for suggestions, observations and feedback for Managing Agents to Lloyd's and LIC;
- Provide a forum for LIC and Lloyd's to announce changes, initiatives, projects and similar;
- Provide an opportunity for Managing Agents to help shape LIC's value proposition across the EEA as Country Managers are being integrated into LIC.

Participants of the EEA-AG

- Managing Agents with existing or prospective interest in the region;
- Relevant executive management from LIC and Lloyd's;
- The initial meeting on 11 February 2020 recruited participants from within the group of Managing Agents surveyed in November 2019 (see above);
- The initial group agreed that the forum can be opened to other Managing Agents with an interest or stake in the region. Managing Agents can also leave the group at any time.

Scope of the EEA-AG

- The EEA-AG has no authority over and shall not seek to influence any individual underwriting decisions or underwriting policy of service companies or underwriting divisions of syndicates;
- Examples of activities the EEA-AG will carry out include:-
 - Advise and consult on the development of LIC, Lloyd's EEA market infrastructure and shared services;
 - Share and develop best practice;

- Agree, prioritise, and guide on LIC marketing activities where appropriate for the benefit of the whole Lloyd's market;
- Provide a collective market response on the interests of managing agents, when required, for example when responding to consultations.

- Examples of activities the EEA-AG will not carry out include:-
 - Exchange commercially sensitive information;
 - Solicit business;
 - Enter into agreements between members;
 - Establish collective arrangements to deal with a particular undertaking such as a broker;
 - Discuss or agree premiums or any other element of price such as surcharges that each will charge;
 - Establish collective arrangements to deal with other parties, e.g. loss adjusters;
 - Appoint a common underwriting agent by way of a DUA, including where members appoint the same agent (including another insurer) by way of separate agreements on the same terms; and
 - To agree to underwrite only on specific terms.
- The EEA-AG will ensure its activities are compliant with relevant competition law.

Outcomes and Decisions

The EEA-AG does not make decisions and does not have any authority to issue instructions. Its statements or opinions are not binding on LIC and/or Lloyd's or on individual managing agents.

Frequency of Meeting and Minutes

- The EEA-AG will meet approx. every six to eight weeks;
- A meeting chair will be appointed by Lloyd's for each meeting;
- The chair will agree minutes with all participants. Agreed minutes of each EEA-AG meeting will be distributed amongst participants. A copy will be sent to the LMA.

Compliance with Competition Rules

The EEA-AG adopts the guidelines utilised by the LMA in order to ensure that the activities of the EEA-AG do not breach any applicable competition law. In accepting a place on the Advisory Group, a member is agreeing to comply with these guidelines:

http://www.lmalloyds.com/LMA/Legal/Competition_Law_Guidance_PDF.aspx